

#### TRUST BOARD

| Date of Meeting:  | Agenda Item No: 7.1 | Enclosure: 15  |
|-------------------|---------------------|----------------|
| 26/03/13          |                     |                |
| Intended Outcome: |                     |                |
| For noting        | For information     | For decision ✓ |
| _                 |                     |                |

#### **Title of Report:**

Finance Report February 2013 (Month 11)

#### **Dime**

This report provides an update on the financial performance of the Trust.

#### **Executive Summary:**

- The Trust planned to achieve a £1 million surplus in 2012/13 having secured £26.3m of strategic support. This was made up of £20m funding from the SHA, and £6.3m in support of the PFI.
- The Trust agreed with the SHA in month 10 that the forecast surplus for the year would be £200,000.
- The Trust has achieved a cumulative surplus to the end of February (Month 11) of £198k after technical adjustments against a planned surplus of £739k.
- In order to report a surplus, the Trust has phased in 93% (£24.4m) of the £26.3m of strategic support funding. If profiled evenly, £24.1m would have been phased in to date.
- A forecast outturn position has been agreed with our main two commissioners, NHS Cumbria PCT/CCG and NW Specialist Commissioning.
- Expenditure in February was in line with forecast, with the Trust continuing to forecast a £200,000 surplus at year-end. The main risks to achieving this are premium rates of pay for agency staff and drug expenditure above forecast levels. Controls are in place to verify all non-clinical non-pay expenditure.
- A key concern for the whole of 2012/13 financial year has been Cash management and the Trust's liquidity. The Trust is forecasting it will have sufficient cash to meet all its short term obligations in March 2013.
- Old outstanding debt with other local NHS organisations decreased in month by £0.4m as progress was made n resolving disputes. Discussions are on-going to resolve the remaining issues.
- The Better Payment Practice Code compliance continues to underperform with a mixed performance across the four categories in the month.

#### **Recommendations:**

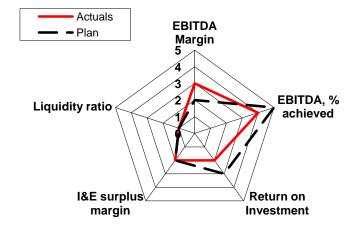
The Trust Board is asked to approve the content of the report.

| Prepared by:               | Presented by:               |
|----------------------------|-----------------------------|
| Eric Gardiner,             | Steve Shanahan,             |
| Deputy Director of Finance | Interim Director of Finance |

#### **Statement of Comprehensive Income**

|                               | Annual    | Current Month |          | nth      |           | YTD       |          | Year End  |
|-------------------------------|-----------|---------------|----------|----------|-----------|-----------|----------|-----------|
|                               | Budget    | Plan          | Actual   | Variance | Budget    | Actual    | Variance | Forecast  |
|                               | £000      | £000          | £000     | £000     | £000      | £000      | £000     | £000      |
| Commissioner Income           | 211,316   | 16,127        | 18,461   | 2,334    | 194,186   | 196,291   | 2,105    | 214,511   |
| Other Income                  | 17,141    | 1,307         | 1,566    | 259      | 15,693    | 16,832    | 1,139    | 19,036    |
| Total Income                  | 228,457   | 17,434        | 20,027   | 2,593    | 209,879   | 213,123   | 3,244    | 233,547   |
| Pay                           | (134,359) | (10,836)      | (11,973) | (1,137)  | (123,764) | (130,505) | (6,741)  | (142,487) |
| Non-Pay                       | (68,270)  | (5,825)       | (6,687)  | (862)    | (64,095)  | (68,587)  | (4,492)  | (75,601)  |
| Reserves, CIP and Other       | (8,978)   | 697           | 49       | (648)    | (6,809)   | (101)     | 6,708    | (110)     |
| Total Operating Expenses      | (211,607) | (15,964)      | (18,611) | (2,647)  | (194,668) | (199,193) | (4,525)  | (218,198) |
| EBITDA                        | 16,850    | 1,470         | 1,416    | (54)     | 15,211    | 13,931    | (1,281)  | 15,349    |
| Capital Charges / Impairments | (8,812)   | (734)         | (713)    | 22       | (8,078)   | (19,715)  | (11,638) | (20,427)  |
| Interest                      | (6,695)   | (558)         | (663)    | (105)    | (6,137)   | (6,198)   | (61)     | (6,853)   |
| Adjustment for Donated Assets | 0         | 0             | (61)     | (61)     | 0         | 63        | 63       | 0         |
| Income less Expenditure       | 1,343     | 178           | (21)     | (198)    | 996       | (11,920)  | (12,916) | (11,931)  |
| IFRIC 12 / Dual Accounting    | (343)     | 0             | 14       | 14       | (257)     | 151       | 409      | 165       |
| Impairments                   | 0         | 0             | 0        | 0        | 0         | 11,967    | 11,967   | 11,967    |
| TRUST SURPLUS / (DEFICIT)     | 1,000     | 178           | (7)      | (184)    | 739       | 198       | (541)    | 200       |

#### **Financial Risk Rating**

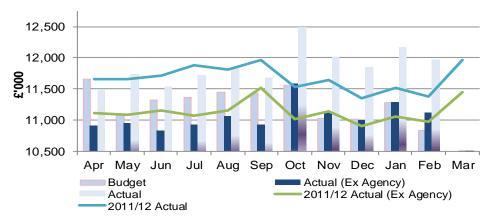


- The Trust is reporting surplus at M11 of £198k and forecasting a year end surplus of £200k.
- To achieve a surplus position in month, £1.9m Strategic Support funding has been used in month bringing the total to £24.4m or 92.8%. If this had been used in evenly this would have been £24.1m or 91.6%.
- Commissioning income was £2.3m above plan in month this reflects the forecast outturn position agreed with Cumbria PCT/CCG at month10.
- The Trust gave assurances that there would be an improvement in Q4 in respect of discharge summaries. The performance has improved in month and is the subject to an audit by the CCG.
- Pay expenditure was £12m, £0.2m less than in January and was in line with the forecast.
- Agency expenditure in the month was £0.85m, and totals £8.8m for the year.
- Non Pay spend was £6,7m, £0.1m more than in January. A
  provision was included in month for PFI market testing of £325k,
  which is 50% of the forecast cost. The balance will be accrued
  in M12.
- The Trust's liquidity remains at 1 and the EBITDA % achieved remains at 4 with the overall Financial Risk Rating (FRR) remaining at 2.

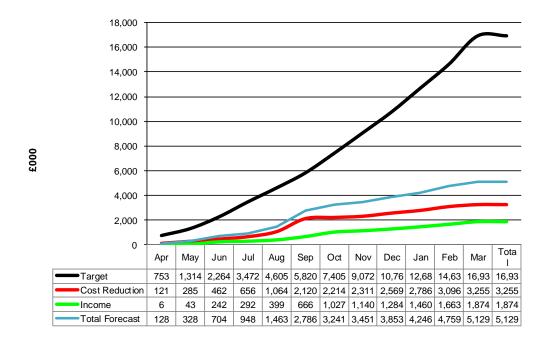
| -  | Opening   | Closing   | Movement   | Forecast  |
|--|-----------|-----------|------------|-----------|
|  | Balance   | Balance   | in Current | rorecasi  |
|  | 01-Apr-12 | 28-Feb-13 | Period     | 31-Mar-13 |
|  | £000      | £000      | £000       | £000      |
| NON-CURRENT ASSETS:                          |           |           |            |           |
| Property, Plant and Equipment                | 130,872   | 121,914   | 2,622      | 125,931   |
| Intangible Assets                            | 442       | 516       | 80         | 534       |
| Trade and Other Receivables                  | 3,887     | 5,521     | 559        | 3,942     |
| TOTAL NON-CURRENT ASSETS                     | 135,201   | 127,951   | 3,261      | 130,407   |
| CURRENT ASSETS:                              |           |           |            |           |
| Inventories                                  | 3,332     | 3,701     | (193)      | 3,700     |
| Trade and Other Receivables                  | 7,957     | 17,453    | 800        | 5,753     |
| Cash and cash equivalents                    | 497       | 1,404     | 357        | 2,305     |
| CURRENT ASSETS                               | 11,786    | 22,558    | 963        | 11,758    |
| TOTAL CURRENT ASSETS                         | 11,786    | 22,558    | 963        | 11,758    |
| TOTAL ASSETS                                 | 146,987   | 150,509   | 4,224      | 142,165   |
| CURRENT LIABILITIES:                         |           |           |            |           |
| NHS Trade Payables                           | (2,393)   | (2,921)   | (689)      | (3,049)   |
| Non-NHS Trade Revenue Payables               | (6,451)   | (6,692)   | (2,386)    | (10,089)  |
| Non-NHS Trade Capital Payables               | (1,128)   | (2,380)   | (980)      | (3,500)   |
| Other Liabilities                            | (9,364)   | (21,019)  | 1,227      | (8,469)   |
| DH Working Capital Loan Principal Repayments | (856)     | (856)     | 0          | (856)     |
| Borrowings                                   | (2,267)   | (2,202)   | 33         | (1,694)   |
| Provisions for Liabilities and Charges       | (471)     | (242)     | 3          | (194)     |
| TOTAL CURRENT LIABILITIES                    | (22,930)  | (36,311)  | (2,793)    | (27,851)  |
| NET CURRENT ASSETS/(LIABILITIES)             | (11,144)  | (13,753)  | (1,829)    | (16,093)  |
| TOTAL ASSETS LESS CURRENT LIABILITIES        | 124,057   | 114,198   | 1,431      | 114,314   |
| NON-CURRENT LIABILITIES                      |           |           |            |           |
| Borrowings                                   | (52,830)  | (51,119)  | 0          | (51,136)  |
| DH Working Capital Loan Principal Repayments | (7,706)   | (7,278)   | 0          | (6,850)   |
| Provisions for Liabilities and Charges       | (3,510)   | (3,356)   | 0          | (3,396)   |
| TOTAL NON- CURRENT LIABILITIES               | (64,046)  | (61,754)  | 0          | (61,382)  |
| TOTAL ASSETS EMPLOYED                        | 60,011    | 52,444    | 1,431      | 52,932    |
| FINANCED BY TAXPAYERS EQUITY:                |           |           |            |           |
| Public Dividend Capital                      | 58,018    | 67,756    | 1,373      | 68,198    |
| Retained Earnings                            | (9,232)   | (21,210)  | 52         | (21,164)  |
| Revaluation Reserve                          | 11,225    | 5,898     | 6          | 5,898     |
| TOTAL TAXPAYERS EQUITY                       | 60,011    | 52,444    | 1,431      | 52,932    |
| Cash in OPG accounts                         | 493       | 1,400     | 357        | 2,300     |

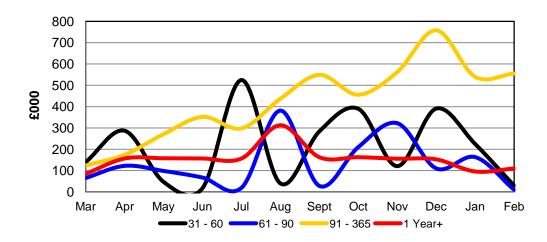
|                    | Activity  |              |           |          | Value     |                     |         |         |         |         |
|--------------------|-----------|--------------|-----------|----------|-----------|---------------------|---------|---------|---------|---------|
|                    |           | Year to date |           |          | Annual    | Annual Year to date |         | е       |         |         |
|                    | Annual    |              |           |          | Forecast  | plan                | Plan    | Actual  | Var     | F'cast  |
|                    | plan      | Plan         | Actual    | Variance |           | £000                | £000    | £000    | £000    | £000    |
| Day Cases          | 26,055    | 23,972       | 25,777    | 1,804    | 28,017    | 19,265              | 17,725  | 18,385  | 660     | 19,982  |
| Electives          | 7,767     | 7,146        | 6,529     | (618)    | 7,096     | 19,687              | 18,113  | 15,557  | (2,556) | 17,664  |
| Non-Electives      | 33,017    | 30,152       | 30,402    | 249      | 33,290    | 57,710              | 52,697  | 55,824  | 3,127   | 61,135  |
| Excess Bed Days    | 12,255    | 11,185       | 10,680    | (505)    | 11,702    | 2,810               | 2,565   | 2,397   | (167)   | 2,627   |
| Outpatients        | 234,063   | 215,349      | 215,842   | 493      | 234,598   | 29,277              | 26,936  | 27,653  | 717     | 30,056  |
| A&E                | 70,847    | 64,722       | 68,970    | 4,248    | 75,497    | 6,911               | 6,314   | 6,827   | 513     | 7,473   |
| Appliances         |           |              |           |          |           | 1,912               | 1,753   | 2,089   | 336     | 2,278   |
| Critical Care      | 4,040     | 3,708        | 4,055     | 347      | 4,419     | 4,435               | 4,070   | 4,472   | 402     | 4,873   |
| Community Midwives | 48,217    | 44,121       | 43,245    | (876)    | 47,259    | 2,418               | 2,212   | 2,154   | (58)    | 2,354   |
| Direct Access      | 2,794,853 | 2,557,044    | 2,772,160 | 215,115  | 3,029,973 | 8,550               | 7,823   | 7,916   | 93      | 8,652   |
| Other              | 44,271    | 40,661       | 46,668    | 6,008    | 50,812    | 10,721              | 10,009  | 10,031  | 22      | 11,317  |
| PbR Excl Drugs     |           |              |           |          |           | 13,163              | 12,066  | 12,291  | 225     | 13,408  |
| SCBU               | 5,589     | 5,114        | 3,742     | (1,372)  | 4,089     | 3,028               | 2,771   | 1,763   | (1,008) | 1,927   |
| Strategic Support  |           |              |           |          |           | 26,300              | 24,430  | 24,430  |         | 26,300  |
| CQUIN              |           |              |           |          |           | 4,365               | 4,001   | 4,095   | 94      | 4,468   |
| TOTAL              |           |              |           |          |           | 210,551             | 193,485 | 195,885 | 2,400   | 214,513 |

|                        |          | Current  | Month   |         | YTD       |           |         |         |  |
|------------------------|----------|----------|---------|---------|-----------|-----------|---------|---------|--|
| Pay Analysis           | Budget   | Actual   | Var     | Var     | Budget    | Actual    | Var     | Var     |  |
|                        | £000     | £000     | £000    | %       | £000      | £000      | £000    | %       |  |
| Medical & Dental       | (3,349)  | (2,959)  | 390     | -11.7%  | (33,689)  | (32,986)  | 703     | -2.1%   |  |
| Nursing                | (3,937)  | (3,972)  | (35)    | 0.9%    | (43,272)  | (43,281)  | (9)     | 0.0%    |  |
| Scientific & Technical | (1,477)  | (1,326)  | 151     | -10.2%  | (15,935)  | (14,943)  | 993     | -6.2%   |  |
| Admin & Management     | (1,481)  | (1,710)  | (229)   | 15.4%   | (18,425)  | (18,048)  | 377     | -2.0%   |  |
| Other                  | (1,178)  | (1,152)  | 25      | -2.2%   | (12,884)  | (12,431)  | 453     | -3.5%   |  |
| Agency                 | (340)    | (854)    | (514)   | 151.1%  | (5,202)   | (8,816)   | (3,614) | 69.5%   |  |
| Pay CIP                | 927      | 0        | (927)   | -100.0% | 5,644     | 0         | (5,644) | -100.0% |  |
| TOTAL                  | (10,836) | (11,973) | (1,137) | 10.5%   | (123,764) | (130,505) | (6,741) | 5.4%    |  |

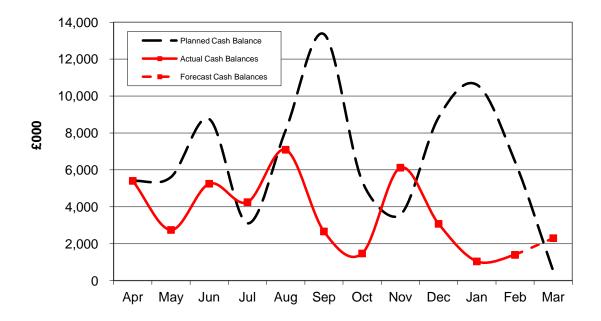


|                       | Current Month |         |       |        | YTD       |          |         |        |  |
|-----------------------|---------------|---------|-------|--------|-----------|----------|---------|--------|--|
| Non Pay Analysis      | Budget        | Actual  | Var   | Var    | Budget    | Actual   | Var     | Var    |  |
|                       | £000          | £000    | £000  | %      | £000      | £000     | £000    | %      |  |
| Drugs                 | (1,745)       | (1,783) | (39)  | -2.2%  | (18,611)  | (18,863) | (253)   | -1.4%  |  |
| Clinical Supplies     | (1,631)       | (1,517) | 114   | 7.0%   | (17,767)  | (17,607) | 161     | 0.9%   |  |
| General Supplies      | (335)         | (286)   | 49    | 14.6%  | (3,687)   | (3,694)  | (7)     | -0.2%  |  |
| Premises and Plant    | (1,466)       | (1,907) | (441) | -30.1% | (15, 128) | (15,846) | (718)   | -4.7%  |  |
| Establishment & Other | (1,126)       | (1,194) | (68)  | -6.1%  | (12,414)  | (12,577) | (163)   | -1.3%  |  |
| CIP                   | 471           | 0       | (471) | 100.0% | 3,443     | 0        | (3,443) | 100.0% |  |
| Total                 | (5,832)       | (6,687) | (855) | -14.7% | (64,165)  | (68,587) | (4,423) | -6.9%  |  |





|  | Non    | NHS    | NHS    |        |  |
|--|--------|--------|--------|--------|--|
| BPPC: Target 95%                       | Feb-13 | YTD    | Feb-13 | YTD    |  |
| Number of Invoices                     |        |        |        |        |  |
| Total Invoices paid in the year        | 3,110  | 53,162 | 152    | 1,846  |  |
| Total Invoices paid within target      | 1,112  | 29,870 | 91     | 1,157  |  |
| % of bills paid within target (number) | 36%    | 56%    | 60%    | 63%    |  |
| Value of Invoices £000s                |        |        |        |        |  |
| Total bills paid in the year           | 5,375  | 96,607 | 843    | 10,777 |  |
| Total bills paid within target         | 3,320  | 73,196 | 586    | 6,132  |  |
| % of bills paid within target (value)  | 62%    | 76%    | 70%    | 57%    |  |



| Original  | Forecast  | Com'ted   | Feb 2013   | Year To  |
|---|---|---|--|--|
| Budget  | Outturn   | YTD   | 1 00 2010  | Date   |
| £000  | £000  | £000  | £000   | £000   |
|   |   |   |  |  |
| 600   | 0   |   | 0  | 0  |
| 150   | 187   | 187   |  |  |
| 100   | 44  | 44  |  |  |
| 285   | 0   |   |  |  |
| 0   | 40  | 40  |  | 40   |
| 250   | 137   | 137   |  |  |
| 0   | 360   | 360   | 360  | 360  |
|   |   |   |  |  |
| 0   | 100   | 100   |  |  |
| 0   | 119   | 119   | 119  | 119  |
| 0   | 47  | 47  | 15   | 44   |
| 0   | 72  | 72  | 72   | 72   |
| 0   | 68  | 68  |  |  |
|   |   |   |  |  |
| 0   | 52  | 52  |  | 52   |
|   | 159   | 159   |  |  |
|   | 65  | 65  | 65   | 65   |
| 440   | 585   | 585   | 50   | 460  |
| 1,825   | 2,035   | 2,035   | 681  | 1,212  |
| •   |   | •   |  |  |
| 1,754   | 250   | 250   |  | 155  |
| 33,116  | 15,440  | 15,440  | 2,506  | 11,879   |
|   |   |   |  | 12,034   |
| ·   | ,   | •   |  | •  |
| 1,200   | 994   | 994   | 28   | 834  |
| 1,200   | 994   | 994   | 28   | 834  |
| ·   |   |   |  |  |
| 0   |   |   |  |  |
| 0   | 38  | 22  |  |  |
| 0   | 119   | 119   |  |  |
| 250   | 236   | 236   | 2  | 204  |
| 250   | 393   | 377   | 2  | 204  |
| 25  |   |   | 0  | 0  |
| 38,170  | 19.112  | 19.096  | 3.217  | 14,284   |
|   |   |   | -,   | <u> </u>   |
| Forecast Capital Resource Limit 38,170 Funded by Charitable Funds |   |   |  |  |
|   | 280   |   |  |  |
|   | (4,768)   |   |  |  |
|   | 8udget<br>£000<br>600<br>150<br>100<br>285<br>0<br>250<br>0<br>0<br>0<br>0<br>0<br>0<br>440<br>1,825<br>1,754<br>33,116<br>34,870<br>1,200<br>1,200<br>0<br>0 | Budget<br>£000         Outturn<br>£000           600         0           150         187           100         44           285         0           0         40           250         137           0         360           0         100           0         119           0         47           0         68           0         52           159         65           440         585           1,825         2,035           1,754         250           33,116         15,440           34,870         15,690           1,200         994           0         38           0         119           250         236           250         393           25         38,170           19,112         38,170 | Budget £000         Outturn £000         YTD £000           €000         0         £000           150         187         187           100         44         44           285         0         0           0         40         40           250         137         137           0         360         360           0         100         100           0         119         119           0         47         47           0         72         72           0         68         68           0         52         52           159         159           65         65           440         585         585           1,754         250         250           33,116         15,440         15,440           1,200         994         994           0         38         22           0         119         119           250         236         236           250         393         377           25         38,170         19,112         19,096 | Budget £000         Outturn £000         YTD £000         Feb 2013 £000           600         0         £000         €000           150         187         187         187           100         44         44         44           285         0         0         40           0         40         40         40           250         137         137         360           0         360         360         360           0         100         100         100           0         119         119         119           0         72         72         72           0         68         68           0         52         52           159         159         159           65         65         65           440         585         585         50           1,825         2,035         2,035         681           1,754         250         250         2,506           33,116         15,440         15,440         2,506           1,200         994         994         28           0         38 |